

In-House Programs

Custom design your own continuing education programs for your staff with the help of PIA of Indiana. Choose from more than 50 industry hot topics to get the classes you want, when you want them. We will walk you through the details, including finding top-notch instructors to teach your programs.

You will see the difference our programs make in your staff!

Why choose PIA for your programs?

- Consistent:** When your staff learns the same material at the same time, the value for the agency/company increases.
- Customizable:** Pick a program or a topic that best meets your needs and hold the session at a location near you!
- Cost Effective:** Save on time out of the office and travel expenses.
- Variety:** PIA offers classes on a variety of topics. See some of the more popular topics below. Have a topic in mind that isn't on the list? Just let us know!
- Convenient:** PIA will take care of all the planning. Everything from CE filing, to faculty communication, and class materials.

What Programs are Available?



The CPIA Programs Consists of:

- CPIA 1: Position for Success
- CPIA 2: Implement for Success
- CPIA 3: Sustain Success

Other Hot Topics Include:

- Ethics
- E&O
- Various Personal Lines Topics
- Various Commercial Lines Topics
- Technology & Marketing sessions
- Sales (Some sales topics may not qualify for CE.)

The CISR Program Consists of:

- Commercial Casualty I – CGL, Additional Insureds
- Commercial Casualty II – BAP, WC, Excess Liability
- Insuring Commercial Property
- Insuring Personal Residential Property
- Insuring Personal Auto Exposures
- Personal Lines - Miscellaneous
- Agency Operations
- Life & Health Essentials
- Elements of Risk Management



CISR Update Options Include:

- Dynamics of Service
- William T. Hold Seminar (custom agendas created from more than 40 topics)

For More Information:

Contact the PIA Service Center at (317) 899-9200
or email Libby@PIAIndiana.com